logo



Mumbai

**Vinay Thakur**

**Career Objective:** To strive for excellence, to work in such an environment that will enhance my knowledge, where I can perform and apply my management skills according to my caliber and efficiency.

# Professional experience:

**Company :** Asian Business Exhibition & conferences

**Location :** Mumbai

**Duration :** 3 months

**Job role :** Sales and Marketing of sponsorship of allied events of ACETECH

* + - Business development responsibilities
    - Relationship manager for principal architects
    - Analyzing the competition and accordingly working on effective sales of the

Sponsorship

**Summer Training Project Details:**

**Company :** Tripda

**Location :** Pune

**Project Title** **:** Business Development and CRM of Tripda

* Work undertaken
* Bringing Customer on tripda platform
* University and Corporate tie-ups
* Organizing Events
* Customer Relationship Management

**Academic Credentials:**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Name of the Course** | **Name of the Institute** | **Name of the University/Board** | **Percentage/ CGPA** | **Year** |
| PGPM | IBS Mumbai | IFHE | 7.75 | 2016 |
| B.E | New Horizon College of Engineering | Visvesvaraya Technological University | 67% | 2013 |
| 12th | D.A.V Public School Hamirpur (H.P.) | C.B.S.E | 58% | 2008 |
| 10th | D.A.V Public School Hamirpur (H.P.) | C.B.S.E | 62% | 2006 |

**Awards and Achievements:**

1. Organized **The road show for college event Zeal 2016**
2. Won first prize in origami at **District and State level.**
3. Participated in **Prevention and Detection of Corporation Fraud by E&Y**
4. Participated in **TATA First Dot Powered by NEN workshop n business Model: Getting it Right**
5. B.O.D of **Marketing Club**
6. Organized **Marketing event at college level**

**Co-curricular Activities:**

1. Origami
2. Treasure Hunt

**Languages known:**

1. English
2. Hindi
3. Punjabi

**Hobbies & Interests:**

1. Travelling
2. Music
3. Soccer
4. T.V Series

**Personal Details:**

**Date of Birth :** December 27th, 1990

**Current Address:** Flat # 303 A wing Green Homes Marol Pipeline Road,

Andheri East, Mumbai

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